

PRESS RELEASE

DEUTZ acquires Polish service and sales company BTH FAST

- Acquisition of 100 percent of the shares in the Polish DEUTZ dealer founded in 1990
- The Company's own service and sales network in Eastern Europe will therefore be significantly expanded

Cologne, September 6, 2024 – DEUTZ AG establishes its own central service and sales organization in Poland taking over the independent company Biuro Techniczno-Handlowe FAST Sp.z.o.o. (BTH FAST). Founded in 1990 and based near Warsaw, the company is particularly active in the markets for mining machinery, industrial applications, railway technology and agricultural machinery. BTH FAST also supplies DEUTZ engines for the use in military vehicles as part of the support for the Ukraine. To ensure a comprehensive market coverage, BTH FAST collaborates with seven service partners in Poland.

DEUTZ is acquiring 100 percent of the shares in the profitable company from its founder Stefan Fabijański, who will be available to BTH FAST as an advisor in the future. The operational management will remain in the hands of the existing management.

DEUTZ CSO and CTO Dr.-Ing. Markus Müller says: "We have already worked very closely with BTH FAST as our central dealer in Poland and are pleased with the takeover by DEUTZ to have also found an optimal succession solution for the company. I would like to thank Mr. Fabijański for his trust in DEUTZ as the future owner and warmly welcome our new colleagues."

The transaction is subject to customary reservations, in particular antitrust clearance. The closing is expected to take place soon.

The engine company.



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About DEUTZ AG

DEUTZ AG, a publicly traded company headquartered in Cologne, Germany, is one of the world's leading manufacturers of innovative drive systems. Its core competencies are the development, production, distribution, and servicing of drive solutions in the power range up to 620 kW for off-highway applications. The current portfolio extends from diesel, gas, and hydrogen engines to all-electric drives. DEUTZ drives are used in a wide range of applications including construction equipment, agricultural machinery, material handling equipment such as forklift trucks and lifting platforms, stationary equipment such as generator sets (gensets) as well as commercial and rail vehicles. With over 5,000 employees worldwide and around 1,000 sales and service partners in more than 120 countries, DEUTZ generated revenue of around €2.1 billion in the 2023 financial year. Further information is available at www.deutz.com.